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7 *Attorneys for Mark D. Waldron, Chapter 11 Trustee*

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**UNITED STATES BANKRUPTCY COURT  
EASTERN DISTRICT OF WASHINGTON**

In re:

GIGA WATT, Inc., a Washington  
corporation,

Debtor.

Case No. 18-03197 FPC 11

The Honorable Frederick P. Corbit

Chapter 11

**DECLARATION OF MARK D.  
WALDRON IN SUPPORT OF  
CHAPTER 11 TRUSTEE'S  
MOTION FOR ORDER: (I)  
APPROVING SALE OF  
CONDOMINIUM FREE AND  
CLEAR OF ALL LIENS, CLAIMS  
AND INTERESTS; (II) APPROVING  
BIDDING PROCEDURES; (III)  
GRANTING AUTHORITY TO PAY  
COMMISSION AND CLOSING  
COSTS; AND (IV) GRANTING  
RELATED RELIEF**

**Telephonic Hearing**

Date: September 22, 2020

Time: 10:30 a.m.

Telephone: (509) 353-3183

Decl. of Mark Waldron in Support of  
Chapter 11 Trustee's Motion for Order:  
(i) Approving Sale of Condominium, etc.

1 I, Mark D. Waldron, declare as follows:

2 1. I submit this declaration in my capacity as the duly-appointed Chapter  
3 11 Trustee in the bankruptcy case of the above-captioned debtor (the "Debtor" or  
4 "Giga Watt") and in support of the *Chapter 11 Trustee's Motion for Order: (i)*  
5 *Approving Sale of Condominium Free and Clear of all Liens, Claims, and Interests;*  
6 *(ii) Approving Bidding Procedures;* *(iii) Granting Authority to Pay Commission*  
7 *and Closing Costs; and (iv) Granting Related Relief*(the "Motion"), filed herewith.<sup>1</sup>

8 The statements set forth herein are based on my investigation of the Debtor's affairs,  
9 which is ongoing, and, except where otherwise noted, are based on personal  
10 knowledge. If called as a witness, I would and could competently testify thereto.  
11 When the pronoun "I" is used herein, it refers to Mark D. Waldron in the official  
12 capacity as the Trustee working on behalf of the estate, and not in any personal  
13 capacity.

14 2. Subject to Court approval, I have negotiated an agreement (the "Sale  
15 Agreement") with Renee Michelle Hawkes and Gregory Lawrence Griffith  
16 (collectively, "Buyer") to sell ("Sale") the condominium located at 23684 NW  
17 Cliffe Pointe Road 8-B, Quincy, WA 98848 (the "Condo"). A true and correct copy  
18 of the Sale Agreement is attached to the Motion as Exhibit B.

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22 <sup>1</sup> Unless otherwise defined herein, capitalized terms have the meanings ascribed to  
23 them in the Motion.

1           3.     The consideration is a cash payment of \$315,000 due at closing. The  
2 Sale is subject to overbidding. Overbids must be received on or before September  
3 18, 2020 by email at [mark@waldronlaw.com](mailto:mark@waldronlaw.com) and [pegan@potomacclaw.com](mailto:pegan@potomacclaw.com). Bids  
4 must be in writing and contain the same material terms as the Sale Agreement,  
5 except for the increased price. A bid must indicate the source of cash consideration,  
6 including proposed funding commitments, and demonstrate the financial ability to  
7 close on or before September 30, 2020. To qualify for consideration, bids must  
8 include all the material terms of the Sale Agreement, except for the increased  
9 purchase price. The initial overbid must exceed the Purchase Price (which is  
10 \$315,000) by a minimum increment of \$15,000. Therefore, the initial overbid must  
11 be in the amount of \$330,000 or more. Subsequent overbids must be in minimum  
12 increments of \$10,000. If I receive one or more qualified bid(s) ("Qualified  
13 Bid(s)"), then the qualified bidder(s) ("Qualified Bidder(s)") and the Buyer may  
14 continue to bid at the Hearing in minimum increments of \$10,000, until a winning  
15 bid is obtained. The Court would then decide whether to approve the Sale to the  
16 winning bidder. No break-up fee is proposed. Based on my experience and  
17 judgment, the Bidding Procedures provide a fair opportunity for overbids. Also, by  
18 requiring bids to match the material terms of the Sale Agreement, the Bidding  
19 Procedures ensure ready comparison of bids. In my judgment, they are reasonable  
20 and appropriate.

21           4.     The Buyer has placed a \$3,500 earnest money deposit with an escrow  
22 agent, which will be applied to the purchase price, if the Sale is approved. In the

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23 Decl. of Mark Waldron in Support of  
24 Chapter 11 Trustee's Motion for Order:  
25 (i) Approving Sale of Condominium, etc.— Page 2



1 event that a third person outbids the Buyer, then the earnest money deposit will be  
2 returned to the Buyer.

3 5. The Broker's commission is 6% or \$18,900, if the Purchase Price  
4 remains \$315,000. The estate will pay all closing costs, escrow fees, excise tax, if  
5 applicable, title report and any other transfer fees.

6 6. By the end of April 2020, the Broker had listed the Condo for sale and  
7 was fielding queries. The initial listing price was \$385,000 was based on pre-Covid  
8 19 comparable sales and conferral with the Broker. As of July 1, 2020, I lowered  
9 the listing price to \$365,000 based on updated comparable sales, the offers received  
10 to date (all under \$300,000) and discussions with the Broker.

11 7. I received several offers to purchase the Condo for a purchase price of  
12 \$250,000. I received one oral offer at \$275,000. The offer now presented to the  
13 Court began at \$300,000. I made a counteroffer at \$315,000, which was accepted.

14 8. The pandemic reduced the Condo's value, in my judgment. It  
15 eliminated, for the foreseeable future, rental income that the Condo generated from  
16 concertgoers to the Gorge Amphitheatre, which is walking distance from the Condo.  
17 Without clarity regarding when that stream of income might resume, the Condo's  
18 value is less than it was before the Covid-19 pandemic.

19 9. Based on the most current title insurance report, there are no  
20 underlying liens on the Condo. Nonetheless, I am requesting that the Sale be free  
21 and clear of any liens, claims, or interests, because such a provision is a condition  
22 of the Sale Agreement.

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24 Decl. of Mark Waldron in Support of  
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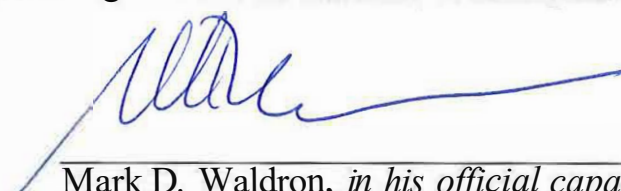
1        10. The property taxes and homeowners' association dues and assessments  
2 for the Condo are current. The legal description of the Condo is attached to the  
3 proposed Order, which is attached to the Motion as Exhibit A.

4        11. Regarding my request for a finding that the Sale Agreement is made in  
5 good faith, the Sale Agreement was negotiated at arm's length. The Buyer is not an  
6 insider of the Debtor and is disinterested.

7        12. I am serving the Notice on the Master Mailing List, the Buyer, the  
8 Broker, and the homeowners' association of the Condo on Friday, August 21,  
9 2020. A true and correct copy of the Notice is attached to the Motion as Exhibit C.

10        To the best of my knowledge, I declare under penalty of perjury that the  
11 foregoing is true and correct.

12        Executed this 20<sup>th</sup> day of August 2020 in Tacoma, Washington.

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17        Mark D. Waldron, in his official capacity as  
18        Chapter 11 Trustee in the above-captioned case  
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23        Deel. of Mark Waldron in Support of  
24        Chapter 11 Trustee's Motion for Order:  
25        (i) Approving Sale of Condominium, etc.- Page 4